



★ WHO WE ARE



MG Nancy R. Adams, USA (Ret), RN, MSN, FAAN
Senior Partner

Nancy R Adams is a Senior Partner with Martin, Blanck & Associates, a federal health services consulting firm based in Falls Church, Virginia. Martin-Blanck provides critical assistance to public and private sector clients focused on federal and state health care delivery systems and services. Martin-Blanck has grown to two dozen senior executive partners with expertise in health care policy, program development, management, informatics, and strategic planning.

Ms. Adams joined Martin-Blanck & Associates in August 2005 after a distinguished career as both a military officer, retired in the rank of Major General, and a senior executive service (SES) in the federal government. Ms. Adams is one of Martin-Blanck & Associates leading experts on federal health acquisition policies and procedures. In addition, Ms. Adams brings extensive clinical, administrative, and senior management experience with large, complex government healthcare systems, and has demonstrated expertise and competency as an organizational leader, effective communicator, and resource manager with results that produced performance improvements.

Most recently, Ms. Adams served as the Source Selection Authority for five major, multi-billion dollar healthcare procurements for the Department of Defense. All procurements were accomplished on time and two awards were sustained on appeal with then General Accounting Office (GAO). In addition to shepherding this unprecedented contracting effort through to completion, Ms. Adams defined the business planning process, established the transition plans, and served as the spokesperson at meetings with senior military leadership, DOD officials, and Congressional staff, and the GAO. Following the multi-year procurement process, Ms. Adams then stepped in to implement the contracts as the Director of TRICARE Regional Office – North, responsible for managing the DoD health care contract for a 17-state region, worth more than \$1 billion annually.

From 1998 through 2002, Ms. Adams served as commanding general of Tripler Army Medical Center in Hawaii, a 266-bed tertiary care medical center employing 3000 personnel serving with an \$245 million annual budget. Ms. Adams led the organization to a perfect 100% score on the survey by the Joint Commission on Accreditation of Healthcare Organizations. She also had responsibility for TRICARE Pacific serving 527,960 beneficiaries in Hawaii and throughout the Pacific region. Prior to this command, she also commanded William Beaumont Army Medical Center in El Paso, Texas, a 200-bed tertiary care medical center with 1800 personnel serving 400,000 beneficiaries.

Ms. Adams served as the Chief of the Army Nurse Corps and Assistant Surgeon General of the Army for Personnel, and commander for the Center for Health Promotion and Preventive Medicine from 1991-1995. Prior to these leadership positions, she served in a variety of clinical nursing and nursing administration positions in the Army Medical Department and DOD.

Ms. Adams holds a master's degree in nursing from The Catholic University, and a bachelor's degree in nursing from Cornell University.