

★ WHO WE ARE



Alfred V. Giambone, MHA, MS
President and Chief Financial Officer

Alfred Giambone is President and Chief Financial Officer of Martin, Blanck & Associates, a federal health services consulting firm based in Falls Church, Virginia. Martin-Blanck provides critical assistance to public and private sector clients focused on federal and state health care delivery systems and services. Martin-Blanck has grown to two dozen senior executive partners with expertise in health care policy, program development, management, informatics, and strategic planning.

Mr. Giambone provides health care policy, management, strategic planning, and business development advice to local, national and international organizations in both the private and public sector. He specializes in procurement strategy and proposal management services to successfully capture contracts in the federal health sector. Since 2000, Mr. Giambone has played a major role in securing over \$18 billion in contracts for his clients.

In May 1998, Mr. Giambone retired from the U.S. Army at the Pentagon in Washington, DC, as the Chief of Staff and Senior Policy Advisor to the Assistant Secretary of Defense for Health Affairs. In this role, he served as the personal and principal advisor to the nation's most senior military health care official. The Assistant Secretary is responsible for the management and oversight of the Military Health System, the nation's second largest health care delivery system. This 15.7 billion-dollar system delivers care to over 8.2 million beneficiaries through a worldwide network of more than 115 hospitals, over 500 clinics, and a triple-option health program.

Mr. Giambone advised the Assistant Secretary on all health care and operational policies and was responsible to the Department, the Administration and Congress for critical issues such as TRICARE, the Department's managed care reform effort. He was a member of source selection boards that helped determine TRICARE contract awards. He also managed the policy formulation process within Health Affairs to include all strategic planning activities and he was responsible for developing and coordinating the legislative strategy and activities.